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| <p>Lab. met. - 11/25/52 Jan 9:00-10:00</p> | <p>Area - 20.0, C.E.H. 20.0, D.H. 20.0 J.E.H. 20.0, J.D.H. 20.0, J.C.H. 20.0 J.C.H. 20.0</p> |
| <p>New location - Clayton -</p> | <p>99</p> |
| <p>Richard H. H. Jones, Inc. (King, Bear & Buller development)</p> | |
| <p>Other developments - in and around Clayton:</p> | |
| <p>Darius-Barr. - Jennings-Lambert</p> | |
| <p>11,500 sq. ft. - 25,000 sq. ft. overall.</p> | |
| <p>1345' of store.</p> | |
| <p>✓ Voted to offer a \$30,000 min., 5% of sales to \$900M; 4% on all sales above \$900M. (Maximum, on this offer).</p> | |
| <p>595 Dorchester, Mass.</p> | |
| <p>✓ Closing 12/31/52</p> | |
| <p>Lab. C. met. - 1/4/52 (Sat) - 9:00</p> | <p>Area - 20.0, C.E.H. 20.0, D.H. 20.0 J.E.H. 20.0, J.D.H. 20.0, J.C.H. 20.0 J.C.H. 20.0</p> |
| <p>\$59,1190 Grand Rapids</p> | |
| <p>Question of</p> | |
| <p>Using \$1000 postage (1170),</p> | |
| <p>on utility only door</p> | |
| <p>Competitors: F.W.W., W.J.B., H.B.S.</p> | |
| <p>✓ It goes on record as favoring use of all available space (all of \$110,000) & added space to rear.</p> | |
| <p>In cost \$77,000 & extend \$57 to rear.</p> | |
| <p>400,000 modernizing \$110.</p> | |
| <p>✓ Set figures on the whole job, & on all angles.</p> | |
| <p>Set - 9 miles Detroit.</p> | |
| <p>Discuss plus as to location of store.</p> | |
| <p>1347' Square up w/ 9 mi. Rd.</p> | |

